



Rapid7 Partners With Cohort Technology To Bring Nexpose Vulnerability Management To Uk Market

Partnership Meets Demand for Advanced Vulnerability Scanning of Web Applications, Databases, Networks and Operating Systems

BOSTON, Mass. – June 23, 2009 – Rapid7®, the leading provider of unified vulnerability management solutions, today announced that Cohort Technology has joined the robust Rapid7 PartnerFirst program as a value-added distributor (VAD), expanding the presence of Rapid7's vulnerability management solution, NeXpose™ into the United Kingdom. As a result, channel partners, value-added resellers (VARs) and security strategists can leverage the Rapid7 and Cohort Technology partnership to meet customer demand for advanced vulnerability management and IT protection solutions.

With a focus on emerging technologies, including certain areas of the security sector, UK-based Cohort Technology has an extensive network of security solutions that assist European organizations in thwarting the increasing number of IT infrastructure attacks with which they are being faced today. To minimize data loss, small- and medium-sized businesses (SMBs) and enterprises benefit from Rapid7 NeXpose's capabilities in scanning the broadest level of assets, including Web applications, databases, networks and operating systems. With Cohort as a VAD, Rapid7 will increase its exposure to the European market, enabling more organizations to limit their risk and exposure while providing channel partners and resellers with a product that can become a core part of their overall security selling strategy.

"Cohort Technology is a well-established distributor in this sector and is working in a growing and competitive market, and we look forward to partnering with them to bring our advanced security solutions to organizations in the UK," said Eric Dougherty, vice president of partners and alliances at Rapid7. "This partnership enables Rapid7 to satisfy the demand among UK-based end users and partners for a unified vulnerability management solution with advanced capabilities and a high return on investment."

Rapid7 NeXpose scans the entire IT infrastructure to locate threats, assess their risk and devise a remediation plan based on priority to quickly mitigate the most critical vulnerabilities. Unlike other vulnerability management systems, Rapid7 NeXpose reduces false positives and provides detailed mitigation reports based on risk level, enabling IT administrators to focus on the threats that can cause the most damage. As a result, organizations eliminate security weaknesses in their IT environment before the network is penetrated and confidential information is compromised.

"Rapid7's vulnerability management solution NeXpose not only meets the needs of Cohort's network of partners and resellers, it also provides the peace of mind that organizations are seeking today," said Graham Smee, managing director of Cohort Technology. "We know that our customer network and their

clients will immediately experience the business and security benefits NeXpose brings to an IT environment.”

“As a result of world-wide distribution channels, the Internet and other cutting-edge technologies, businesses across the globe are connected like never before. No matter their location, organizations are facing the same ever-changing and sophisticated security attacks,” said Mike Tuchen, president and chief operating officer of Rapid7. “Rapid7 is a trusted vulnerability management advisor across a variety of global industries and partnering with distributors like Cohort enables us to expand our ability to support UK-based local and global organizations needing to lower their risk by better protecting their IT infrastructure through vulnerability management.”

About Rapid7

Rapid7® is a leader in vulnerability management and compliance, delivering a single unified solution across an organization’s entire infrastructure. Rapid7 NeXpose™ helps security professionals to reduce their attack surface by providing actionable insights into the real threats from vulnerabilities across their entire IT infrastructure. Rapid7 NeXpose is the only solution that provides in-depth coverage of vital Web and database systems in addition to networked devices, servers and operating systems. The NeXpose A.I. and Reporting Engines synthesize large quantities of raw data to provide direct insight into the vulnerabilities that represent the most risk to the business. From this insight the product delivers a set of prioritized remediation recommendations that help security professionals get protection fast. Organizations including Black & Decker, Trader Joe’s, Florida State University, the *New York Times* and the City of Philadelphia continually rely on Rapid7 products and services to mitigate risk and remain compliant. For more information, visit www.rapid7.com.

About Cohort Technology

Cohort Technology Ltd is an evolution of the traditional value add distribution model. As the products and technologies present in the UK and European markets emerge and evolve, the need to offer value to both vendors and partners remains a rare constant in our dynamic and rapidly changing environment. Cohort’s value-add philosophy is demonstrated on both a commercial and services level. For more information, visit www.cohorttechnology.com.