



PRESS RELEASE

Rapid7 Recognized by Inc. Magazine as One of America's Fastest Growing Companies

Vulnerability Management Company Listed as 7th Fastest Growing Security Company in this Year's Inc. 500 as a Result of its Staggering 3-Year Growth

BOSTON--([BUSINESS WIRE](#))--Rapid7®, the leading provider of unified [vulnerability management](#) solutions, today announced it has ranked No. 7 among security companies in *Inc. Magazine's* 28th annual Inc. 500, an exclusive ranking of the nation's fastest growing private companies. Overall, Rapid7 ranked No. 293 in the annual listing with a 3-year growth of nearly 800 percent.

"Being part of the Inc. 500 list is not only an honor but a priority for us at Rapid7," said Mike Tuchen, president and CEO of Rapid7. "We've continued to remain focused on using investment dollars and executive company expertise to develop a vulnerability management solution that stands apart from the rest. As a result, we've been able to secure the types of customers that any growing company desires. It's because of these efforts that we've grown so quickly and successfully the past few years."

Since being founded in 2000, Rapid7 has provided companies across a multitude of industries with the broadest level of [vulnerability management](#) and compliance solutions, delivering actionable intelligence about the entire IT environment. Rapid7's solutions provide in-depth coverage for network infrastructures, enterprise applications, databases and Web applications. With the industry's first prioritized, remediation-based reporting and flexible risk scoring, security professionals rely on Rapid7's expert system to help protect their environments faster and more effectively. Rapid7's products and services provide critical insight that help organizations comply with mandatory regulations, including security requirements for PCI, HIPAA, FISMA, SOX and NERC.

As a result of Rapid7's business strategy and investments in product research and development, customers and partners have applauded its vulnerability management solution and expertise, and the Company has experienced staggering growth year-over-year. During the first half of 2009, more than 90 marquee customers like Barneys New York, Brit Insurance, California State University - Northridge, Chevron Federal Credit Union, Citrix Online, Colby-Sawyer College, Consulate Healthcare, the Commonwealth of Massachusetts, e*Trade, GTE Federal Credit Union, the National Nuclear Security Administration, Pediatrix Medical Group, Stein Mart and the University of Oklahoma joined the robust list of customers that already included Black & Decker, Carnegie Mellon, Liz Claiborne, the New York Times and Trader Joe's.

Methodology

The 2009 Inc. 500 measures revenue growth from 2005 through 2008. To qualify, companies must have been founded and generating revenue by the first week of 2005, and therefore able to show four full calendar years of sales. Additionally, they had to be U.S.-based, privately held, for profit and independent—not subsidiaries or divisions of other companies—as of December 31, 2008. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2005 is \$200,000; the minimum for 2008 is \$2 million.

About Rapid7

Rapid7® is a leader in [vulnerability management](#) and compliance, delivering a single unified solution across an organization's entire infrastructure. Rapid7 NeXpose™ helps security professionals to reduce their attack surface by providing actionable insights into the real threats from vulnerabilities across their entire IT infrastructure. Rapid7 NeXpose is the only solution that provides in-depth coverage of vital Web and database systems in addition to networked devices, servers and operating systems. The NeXpose A.I. and Reporting Engines synthesize large quantities of raw data to provide direct insight into the vulnerabilities that represent the most risk to the business. From this insight the product delivers a set of prioritized remediation recommendations that help security professionals get protection fast. Organizations including Black & Decker, Trader Joe's, Florida State University, the *New York Times* and the City of Philadelphia continually rely on Rapid7 products and services to mitigate risk and remain compliant. For more information, visit www.rapid7.com.

About Inc. Magazine

Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, Inc. (www.inc.com) is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 712,961, Inc. provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology. Visit us online at Inc.com.

About the Inc. 500|5000 Conference

Each year, Inc. and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars—the privately held small businesses that drive our economy. The Inc. 500|5000 Conference & Awards Ceremony brings together members of the Inc. 5000 community, both a new class of Inc. 5000 honorees and the list's alumni, for three days of powerful networking, inspired learning, and momentous celebration. Please join us September 23–25, 2009, at the Gaylord National Resort and Convention Center in National Harbor, Maryland. For more information about the 2009 Inc. 500|5000 Conference & Awards Ceremony, and to register, visit www.Inc500event.com. Stay connected with Inc. Events by following @IncEvents on Twitter.