



Rapid7 – A leader in vulnerability management and compliance

Rapid7 is the leading provider of unified vulnerability management, compliance, and penetration testing solutions, delivering actionable intelligence about an organization's entire IT environment. Rapid7 offers the only integrated threat management solution to enable organizations to implement and maintain best practices and optimize their network security, Web application security and database security strategies. Recognized as the fastest growing vulnerability management company in the U.S. by Inc. Magazine, Rapid7 helps leading organizations to mitigate risk and maintain compliance for regulations such as PCI, HIPAA, FISMA, SOX and NERC. Rapid7 also manages the Metasploit Project, the leading open-source penetration testing platform with the world's largest database of public, tested exploits.

Key Facts:

- Headquarters in Boston, MA with offices in Los Angeles, California
- Rapid7 was founded in 2000 by Chairman Alan Matthews and CTO Tas Giakouminakis, along with John Devine.
- Funding is primarily private, with additional funding from Bain Capital Ventures
- Customer base consists of corporate enterprises, Global 2000 companies and government entities
- Sector expertise includes finance, retail, government, education, and healthcare
- Flagship NeXpose solution is installed at over 1,000 customer sites around the globe
- Rapid7 Ranked 7th Fastest Growing Private Security Company in the U.S. by Inc Magazine in 2009.
- In October 2009, Rapid7 acquired Metasploit, the open source penetration testing framework and world's largest database of public, tested exploits.
- Rapid7 is certified as an Approved Scanning Vendor (ASV) by the PCI Security Standards Council.

A Unified Vulnerability Management Approach

Rapid7 combines the following into one unified product and professional services offering to enable non-stop, flexible protection from network security threats:

- Vulnerability management - scan your environment from both inside and outside the firewall to find exposures that can compromise your network
- Risk assessment - identify risk based upon how the vulnerability in one system affects another
- Policy and compliance reporting - determine if your systems comply with corporate and/or regulatory policies
- Remediation guidance - fix vulnerabilities quickly and easily with the information provided in remediation reports
- Accurate scanning - delivers accurate scanning results in less time with an expert system that follows an assessment process similar to those used by ethical hackers
- Automated ticketing - manages the remediation workflow process with an internal ticketing system to delegate remediation tasks to the analysts and administrators responsible for individual systems.

Rapid7 NeXpose audits Web applications, databases, operating systems, servers, and network devices from a single product. NeXpose, available as a software product, hardware appliance or a managed service, runs on Linux and Windows platforms and self manages internal database, program, and vulnerability library updates. Our Professional Services organization as well as our broad range of consulting partners offers a wide range of security services.

RAPID7 PRINCIPALS & MANAGEMENT TEAM**MIKE TUCHEN – PRESIDENT & CHIEF EXECUTIVE OFFICER**

Mike joined Rapid7 in 2008 to lead its next phase of growth as the company expands its marketing, sales channels and product development. Prior to joining the company, he was the general manager of Microsoft's SQL Server marketing team, leading worldwide strategic planning and revenue-generating efforts, including product marketing, field programs, product planning and partner strategy. Mike has had two stints totaling nine years at Microsoft in an expanding range of product development and marketing roles. Mike holds a Bachelor of Science in Electrical Engineering from Brown University (magna cum laude), a Master of Science in Electrical Engineering from Stanford University, and a Masters of Business Administration from Harvard Business School (Baker Scholar).

COREY E. THOMAS – EXECUTIVE VICE PRESIDENT OF SALES, MARKETING, & SERVICES

Corey leads Rapid7's business functions and the company's Metasploit division. His responsibilities include sales, marketing, services, product management and operations. Corey has more than 12 years' experience growing technology businesses. Corey joined Rapid7 in 2008 to focus on scaling business operations including building out the marketing, product management and operations functions. Prior to joining Rapid7, he led consumer sales, marketing, and business development as a vice president at Parallels, a global leader in virtualization and automation solutions. Corey also held a number of leadership positions in the Microsoft Server and Tools division, launching the worldwide availability of SQL Server 2005 and steering product planning for Microsoft's data platform and storage strategy. Prior to that, he was a Consultant at Deloitte Consulting. Corey holds a B.E. in Electrical Engineering and Computer Science from Vanderbilt University (magna cum laude) and a Masters of Business Administration from Harvard Business School (Baker Scholar).

TAS GIAKOUMINAKIS – CO-FOUNDER, CHIEF TECHNOLOGY OFFICER

Tas is a Rapid7 co-founder and the chief architect of NeXpose and has been part of the Matthews and Devine team since 1990. Giakouminakis helped form Percussion Software in 1994 where he led the server development of Notrix, Percussion's first product. In addition, he led the server development team for Rhythmyx, Percussion's Enterprise Content Management system. Tas left Percussion to launch Rapid7 in 1998. Prior to his recent experiences, he worked in the financial services sector, developing software in the security and risk areas for CitiCorp.

HD MOORE – CSO AND CHIEF ARCHITECT, METASPLOIT

HD is Chief Security Officer at Rapid7 and Chief Architect of Metasploit, the leading open-source penetration testing platform. HD founded the Metasploit Project in the summer of 2003 with the goal of becoming a public resource for exploit code research and development. Prior to joining Rapid7 and continuing his work on the Metasploit Framework, HD was the Director of Security Research at BreakingPoint Systems, where he focused on the content and security testing features of the BreakingPoint product line. Prior to BreakingPoint, HD spent seven years providing vulnerability assessments, leading penetration tests, and developing exploit code.

TIM O'TOOLE – CHIEF FINANCIAL OFFICER

Tim joined Rapid7 as CFO in September 2008 to manage all aspects of finance and human resources. Previously, Tim was the CFO at Mzinga, the leading provider of business social media and learning solutions. From 2004 to 2007, Tim was Vice President of Finance for Bladelogic (acquired by BMC Software in 2008). While in that role, he was instrumental in increasing revenue sources, establishing eight foreign subsidiaries and completing the Bladelogic initial public offering, raising \$67 million. Tim holds a Bachelor of Science in Accounting from Bentley College and is a Certified Public Accountant in the Commonwealth of Massachusetts.

DEIDRE DIAMOND – VICE PRESIDENT OF SALES

Deidre joined Rapid7 in 2007 after over 13 years in sales leadership roles with Stride & Associates, most recently as vice president of sales. She played a key role in Stride's growth and achieving its continued success, specializing in the training and development of sales teams. At Rapid7, she is responsible for driving sales efforts across the company, reinforcing the company's sales structure, and training and mentoring potential sales leaders. Deidre is a graduate of California State University, Fullerton and resides in Los Angeles, CA.

CHAD LODER – CO-FOUNDER AND VICE PRESIDENT OF ENGINEERING

As Vice President of Engineering, Chad is responsible for the development and overall quality of Rapid7's product solutions. Chad brings to Rapid7 over 12 years of experience building enterprise software systems. Before he co-founded Rapid7, Chad was a Principal Developer at Percussion Software where he was instrumental in bringing their Rhythmyx content management system to market. Chad also held positions at Cognex, where he developed software for machine vision, and IBM, where he worked on communications systems for the Department of Defense.

PATTY WRIGHT – VICE PRESIDENT OF PROFESSIONAL SERVICES

Patty Wright is responsible for leading and managing Rapid7's world-class Professional Services Organization. Patty comes to Rapid7 with a wealth of over 20 years experience in Professional Services, IT Management and Support Services. Prior to Rapid7 Patty was Senior Director for Symantec Consulting, managing a large, highly skilled consulting team delivering security consulting and product implementation engagements to extremely high levels of client satisfaction for Symantec's Southeast and Central U.S. and Canadian regions. Wright joined Symantec through the company's acquisition of @stake, a top-tier boutique consulting firm focused solely on high-end security products and consulting. While at @stake, Wright was the Regional Director for the Central and South-East U.S. Patty holds a B.A. in Computer Science from the University of Guelph in Ontario, Canada.