

The Total Economic Impact™ Of Rapid7 InsightVM

FORRESTER®

Reduce risk and improve security operation efficiency with contextual vulnerability visibility

Through five customer interviews and data aggregation, Forrester concluded that Rapid7 InsightVM has the following three-year financial impact.

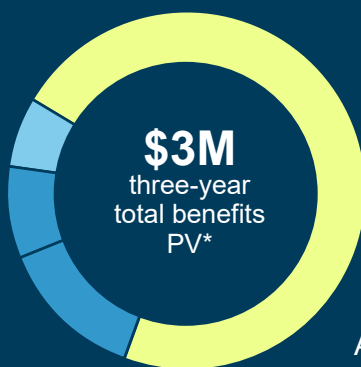
SUMMARY OF BENEFITS

3-year risk adjusted

Patching
efficiency
gains

Scan and
report gains

Decrease in manual
investigation and
remediation efforts



Avoidance of
incidents with
upfront risk
mitigation

342%
ROI

\$2.3M
SAVINGS
PV*

< 6
month
PAYBACK

INSIGHTVM BY THE NUMBERS



More accurate data decreases
false positive alerts by 22%



Better reporting and actionable
insights decreases investigation
efforts by 33%



Patching automation decreases
manual efforts by 60%



Scanning and reporting activities
reduces labor input by 40-50%

*PV - Present Value

VOICE OF THE CUSTOMER

“The biggest problem in security management [of vulnerabilities] is not about, ‘Hey - there’s an issue here,’ but rather it’s about telling the story behind it, what it means to the business, and how to remediate it. With InsightVM, I can tell a huge part of the story from one place.”

Infosec manager, financial services



Read the
full study

This document is an abridged version of a case study commissioned by Rapid7 titled: The Total Economic Impact Of Rapid7 InsightVM, Cost Savings And Business Benefits Enabled By InsightVM, November 2019.

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