

# The Total Economic Impact™ Of Rapid7 InsightIDR

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Through five customer interviews and data aggregation, Forrester concluded that Rapid7 InsightIDR has the following three-year financial impact.

## ACCELERATE TIME-TO-VALUE WITH INSIGHTIDR



BEFORE

**7 months**

It took 6 to 12 months to derive meaningful value from legacy SIEM solutions



AFTER

**1.5 months**

Customers see value within 2 months with InsightIDR



## INSIGHTIDR BY THE NUMBERS



**4.6x** faster time-to-value compared to legacy SIEMs



**27%** reduction in false positives



**38%** reduction in effort for incident management



**\$560K** avoidance in hardware and software refreshes alone

## VOICE OF THE CUSTOMER

“Rapid7 is at least twice as fast [as our previous solution], maybe even faster to correlate. Before, we didn’t have the ability to actually understand the problem with any speed; it would have taken weeks.”

*Senior security professional, Industrial supplies*

“With three people on our SecOps team trying to monitor 11,000 endpoints, it was a huge challenge; we couldn’t achieve any visibility. Now with Rapid7, we’re able to and it has reduced the amount of work involved in incident attribution by a large margin.”

*Director of infosec, Retail group*



This document is an abridged version of a case study commissioned by Rapid7 titled: The Total Economic Impact Of Rapid7 InsightIDR, April 2020.

Read the  
full study

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