The Total Economic Impact™
Of Rapid7 InsightIDR

Through five customer interviews and data aggregation, Forrester concluded that Rapid7 InsightIDR has the following three-year financial impact.

ACCELERATE TIME-TO-VALUE
WITH INSIGHTIDR

BEFORE
7 months
It took 6 to 12 months to derive meaningful value from legacy SIEM solutions

AFTER
1.5 months
Customers see value within 2 months with InsightIDR

INSIGHTIDR BY THE NUMBERS

4.6x faster time-to-value compared to legacy SIEMs

27% reduction in false positives

38% reduction in effort for incident management

$560K avoidance in hardware and software refreshes alone

VOICE OF THE CUSTOMER

“Rapid7 is at least twice as fast [as our previous solution], maybe even faster to correlate. Before, we didn’t have the ability to actually understand the problem with any speed; it would have taken weeks.”

Senior security professional, Industrial supplies

“With three people on our SecOps team trying to monitor 11,000 endpoints, it was a huge challenge; we couldn’t achieve any visibility. Now with Rapid7, we’re able to and it has reduced the amount of work involved in incident attribution by a large margin.”

Director of infosec, Retail group

This document is an abridged version of a case study commissioned by Rapid7 titled: The Total Economic Impact Of Rapid7 InsightIDR, April 2020.